## New to the Chamber Board of Directors

Please join us in welcoming the following two members of the Newton Needham Chamber of Commerce Board of Directors:

## **Rachel Hillman**

## Lorena Prime

Rachel Hillman is a Real Estate Broker focusing on residential sales in the Greater Boston area. She has sold over \$40 million in real estate and received a top producer award every year since 2003. Rachel has also invested in real estate development. Rachel donates a portion of each real estate transaction to fight homelessness.

Originally from New York City, Rachel earned her bachelors in economics at the University of Vermont. Her prior jobs in management, including Fidelity Investments and a Belgian chocolate importer, have been instrumental for developing strong business skills. Rachel earned her MBA from Babson College, which inspired her to start her own business. Rachel currently resides in Newton.

Rachel has been a chamber member since 2006. She is the current chairwoman of the Ambassador Committee and was the 2008-2010 Chair of the Small Business Seminar Series committee. She was named Volunteer of the Year in 2009. Lorena Prime is a Productivity Expert and owns Clearly Organized. She helps individuals and businesses get organized, streamline tasks, and become better at time management. Her five-stage process to becoming more productive saves one to two hours per day on routine office and administrative tasks.

Lorena worked for 20 years in corporate America for several Fortune 500 companies, including 3M, Office Depot, and US Surgical. Today, she contributes to blogs, magazines, newspapers, and books. She has been a guest on several radio programs and in 2010 helped create a half-hour reality TV show on organizing which aired on local community stations.



Rachel Hillman

Lorena Prime